

Message Text

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ORIGIN NEA-10

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DRAFTED BY NEA/ARP:D M WINN:LB

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FM SECSTATE WASHDC

TO AMEMBASSY ABU DHABI

UNCLAS STATE 044973

E.O. 11652: N/A

TAGS: BEXP, TC

SUBJECT: U.S. FIRM REPORTS WINNING DESIGN OF UMM AL-QAIWAN PIPELINES AND ONSHORE FACILITIES

REFERENCE: ABU DHABI 448

1. DEPARTMENT RELAYED GIST OF REFTEL TO ROBERT HILL AND BRYAN THOMPSON OF RSC, WHO EXPRESSED APPRECIATION FOR EMBASSY'S EFFORTS ON BEHALF OF U.S. COMMERCIAL INTERESTS. THOMPSON SAID THAT RSC HAD RECENTLY RECEIVED TELEX (SENDER UNNAMED) "CONFIRMING THAT DUBAI GOVERNMENT INTENDS TO AWARD CONTRACT TO RSC." HE SAID THAT RSC WAS PROCEEDING UNDER THAT ASSUMPTION.

2. FOLLOWING UNSUCCESSFUL ATTEMPT TO CONTACT OIC DUBAI BY TELEPHONE FEBRUARY 21, THOMPSON ASKED THAT DEPARTMENT CONVEY SEVERAL POINTS OF CLARIFICATION TO EMBASSY. THOMPSON CLAIMED THAT RATHER THAN HAVING ASKED OIC SPEC-

IFICALLY NOT TO MENTION RSC CONTRACT TO DUBAI OFFICIALS, HE HAD TOLD OIC THAT SUCH REFERENCE TO RSC PARTICIPATION UNCLASSIFIED

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WOULD BE SUPERFLUOUS, SINCE PRESUMABLY RULER WAS ALREADY AWARE OF CONTRACT'S BEING AWARDED. THOMPSON SAID THAT EMBASSY MAY REPEAT MAY MENTION RSC CONTRACT IF TOPIC COMES UP IN DISCUSSIONS WITH DUBAI OFFICIALS.

3. RSC PLANS TO SEND REPRESENTATIVE TO UAE WITHIN NEXT TWO WEEKS AND LOOKS FORWARD TO MEETING WITH AMBASSADOR AND

OIC AT THAT TIME.

4. THOMPSON ASKED TO PASS FYI FACT THAT WILLIAM BROTHERS
ENGINEERING, SUBSIDIARY OF RSC, IS CURRENTLY DOING WORK
WITH ADNOC.

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